

Leggere PNL Per La Negoziazione Ebook Gratuito PDF/EPUB/mobi - Paul M. Lisnek



leggere PNL Per La Negoziazione Ebook gratuito PDF/EPUB/mobi Paul M. Lisnek , Conoscere, rispettare e comprendere chi vi sta di fronte è il punto di partenza ideale per qualsiasi trattativa e "PNL per la negoziazione" vi fornirà gli strumenti giusti per farlo - ascolto attivo, flessibilità, creatività e concentrazione -, guidandovi nelle fasi cruciali di ogni vostra negoziazione quotidiana. Attraverso esempi concreti, che prendono spunto dalla vita reale, approfondirete tutti i fattori umani e strategici decisivi per raggiungere i vostri obiettivi personali e professionali.

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